

## Message Text

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PAGE 01 MANILA 07009 011031Z  
ACTION EA-12

INFO OCT-01 IO-13 ISO-00 EB-08 STR-07 STRE-00 SS-15  
SSO-00 NSCE-00 /056 W  
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O 010956Z MAY 78 ZFF-6  
FM AMEMBASSY MANILA  
TO AF 11 NIACT IMMEDIATE  
INFO SECSTATE WASHDC NIACT IMMEDIATE 5088  
USMISSION GENEVA NIACT IMMEDIATE

C O N F I D E N T I A L MANILA 07009

FOR HEGINBOTHAM  
PASS ELECTRONICALLY TO STR  
USMTN DEL

E.O. 11652: GDS  
TAGS: OVIP, ETRD, RP US  
SUBJECT: MTN: US PRODUCT REQUESTS TO GOP

REF: MONTO 1

1. U.S. DEL MTN HAS NOT RPT NOT RECENTLY IDENTIFIED TO PHILIPPINES OUR PRIORITIES AS TO PRODUCTS ON WHICH USG IS SEEKING TARIFF CONCESSIONS. THERE IS ONE EXCEPTION: WE HAVE INDICATED THAT GOP MUST MAKE CONCESSIONS ON SOYBEANS, I.E., REMOVAL OF LICENSING, IN RETURN FOR REDUCTION OR PERHAPS REMOVAL OF U.S. DUTY ON COCONUT OIL.

2. BELOW IS ILLUSTRATIVE RPT ILLUSTRATIVE LISTING BY PRIORITY OF NON-AGRICULTURAL ITEMS ON THE APRIL L976 LIST OF U.S. REQUESTS OF THE PHILIPPINES. THIS IS PART OF LISTING PRESENTED INFORMALLY DURING THE APRIL, 1976 BILATERAL MEETINGS WITH THE PHILIPPINES, AND REPEATED IN SEPT. 1976 WITH THE PROVISIO THAT IT SHOULD BE CONSIDERED AN INFORMAL INDICATION OF U.S. PRIORITIES AND SUBJECT TO CONFIDENTIAL

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FURTHER REVIEW. (THIS LIST DOES NOT RPT NOT TAKE INTO ACCOUNT THE U.S. INDICATIVE LIST OF EXPORT INTERESTS IN AGRICULTURAL AND NTM ITEMS TABLED NOVEMBER 1977 OR THE U.S. INDICATIVE LIST OF TRADE INTERESTS, COVERING INDUSTRIAL PRODUCTS, TABLED MARCH 1978. NTM ITEMS IN NOVEMBER 1977 LIST ARE DISCRIMINATORY TAX BASE, CONSULAR INVOICES AND IMPORT LICENSING REQUIREMENTS ON 12 AGRICULTURAL TAR-

IFF ITEMS.)

HIGHEST PRIORITY

33.04 - SYNTHETIC FLAVOR MATERIALS, FOR DRUGS, FOOD, ETC.  
38.11A - DISINFECTANTS  
48.04A - PAPER AND PAPERBOARD, IMPREGNATED  
82.02 - SAWS (NON-MECHANICAL) AND BLADES  
84.06A - DIESEL ENGINE PARTS FOR TRUCKS, BUSES, ETC.  
84.11A - AIR PUMPS, VACUUM PUMPS, ETC.  
84.30 - FOOD AND BEVERAGE PROCESSING MACHINERY  
85.01C - GENERATORS, ETC.  
87.06 - OIL SEALS AND GREASE RETAINERS  
90.10 - PHOTOGRAPHIC AND CINEMATOGRAPHIC EQUIPMENT

STRONG PRIORITY

19.02 - FLOUR OF WHEAT AND SPELT  
84.18 - CENTRIFUGAL WATER PUMPS  
84.15 - REFRIGERATORS, FREEZERS, ETC.  
85.01 - TRANSFORMERS  
84.06 - INTERNAL COMBUSTION PISTON ENGINES  
37.02 - FILM IN ROLLS AND CARTRIDGES  
38.14 - ANTI-KNOCK PREPARATIONS  
82.03 - FILES AND RASPS  
83.15 - WELDING, SOLDERING, BRAZING RODS  
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MODEST PRIORITY

28.25 - TITANIUM OXIDE AND HYDROXIDE  
38.08 - ROSIN AND RESIN ACIDS AND DERIVATIVES  
38.19 - OTHER CHEMICAL PRODUCTS  
68.13A - ASBESTOS BOARD FOR BUILDING

3. DURING APRIL 26 AND 27 BILATERAL DISCUSSIONS IN  
MANILA (SEE MANILA 6982), U.S. TEAM SUSPECTED THAT GOP  
HAD NOT RPT NOT YET GIVEN CLOSE ATTENTION TO FULL LIST OF  
ITEMS OF EXPORT INTEREST TO U.S. AND WAS, THEREFORE,  
RELUCTANT TO ESTABLISH PRIORITIES WHICH WOULD NARROW  
FOCUS OF TALKS IN EARLY STAGES.

4. MAINTENANCE OR IMPROVEMENT OF U.S. GSP OFFERS HAS  
NOT BEEN DISCUSSED WITH GOP IN MTN CONTEXT.

5. USG OFFER ON COCONUT OIL IS TO CUT AD VALOREM  
EQUIVALENT (OF ONE CENT PER POUND) AT 5.8 PERCENT TO  
2.3 PERCENT. (PRIVATELY, AMONG OURSELVES, WE BELIEVE IT  
MAY BE POSSIBLE TO GO TO ZERO, AND IN FACT OUR TROPICAL

PRODUCTS OFFER IN MARCH 1976 WAS ZERO.) USG OFFER ON  
MAHOGANY PLYWOOD IS TO GO FROM 20 PERCENT TO 8 PERCENT,  
I.E., FULL 60 PERCENT CUT PERMISSIBLE UNDER OUR TRADE  
ACT. WE HAVE INDICATED THAT STAGING OF THIS CUT WILL NOT  
BE AT MOST RAPID RATE AUTHORIZED IN TRADE ACT. GOP, OF  
COURSE, REQUESTS ZERO ON COCONUT OIL AND, ON PLYWOOD,  
FASTEST STAGING POSSIBLE. STULL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** NEGOTIATIONS, TARIFF LIBERALIZATION, COCONUTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978MANILA07009  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
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**Expiration:**  
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**Office:** ACTION EA  
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**Original Handling Restrictions:** n/a  
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**Page Count:** 3  
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**Subject:** MTN: US PRODUCT REQUESTS TO GOP  
**TAGS:** OVIP, ETRD, RP, US  
**To:** AIR FORCE TWO  
**Type:** TE  
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**Review Markings:**  
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